

INVITATION: 24th March 2021, 8:30 - 10:40 (CET)

## **Webinar: China's Great Digital Mall**

The seminar puts a spotlight on the concept of *New Retail* in China. Dive into a world where everybody is empowered by consumer-driven solutions. Learn how the customer experience is being revolutionized by China's two pillars of digital retail architecture: **social commerce** and **omni-channels**. You will understand how China is disrupting the traditional retail model, and how you can leverage your products to meet local demand.

### **AGENDA**

08:30 Welcome

Peter Bøgh Hansen

08:35 Setting the scene: Introduction to New Retail in China

Jacob Johansen

09:00 Panel discussion: Social commerce – is China showing the way forward?

The discussion will focus on how Chinese retailers are targeting consumers by using a cocktail of livestreaming, short videos and social

networking.

Moderator: Barry Colman

Panelists: Olivia Plotnick, Bryce Whitwam, Nishtha Mehta, Charlene Ree

09:40 Coffee break

09:50 Panel discussion: Rethinking retail in post-Covid era

The discussion will focus on how Covid-19 is accelerating the integration

of online and offline retail outlets.

Moderator: Jesper Herold Halle

Panelists: Celine Ong, Nishtha Mehta, Jason Pun

10:30 Information about China business support programs

Peter Bøgh Hansen

10:40 End of seminar



#### **REGISTRATION:**

Sign up here

#### WHEN?

March 24<sup>th</sup>, 2021 8:30 – 10:40 (CET)

# WHO SHOULD PARTICIPATE?

All Danish companies interested in retail business and digital transformation.

#### **ORGANIZER**



More programs: www.SenseChina.dk

#### **QUESTIONS?**

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**Peter Bøgh Hansen** is Director of Sense China, the Confederation of Danish Industry's business unit in China. Peter has lived and worked in China for 16 years, and he has previously been the managing director of ecommerce portal EasyBizChina and public affairs agency ChinaCabinet.



Barry Colman
Regional Managing Director, APAC
Doremus

Barry Colman is an award-winning advertising executive. He has collaborated with many of China's biggest brands and celebrities. Today, he leads the Asia operations for Doremus, a leading advertising and communications agency that delivers strategic, creative, and digital solutions for international companies in China.



Jacob Johansen Founder Radical User Centricity

Jacob Johansen is a leading international expert on the concept of New Retail. Jacob facilitates the transformation of innovation for companies across the globe, and he has been involved in the global transformation of IKEA and helped them change from being a traditional retailer to a modern, interactive company that engages its users.



Jason Pun
Digital Product Director
Pandora China

Jason Pun has two decades of experience in all kind of digital, especially in China. He is particularly passionate in digital transformation across various industries, from online retail to brick-and-mortar store and now jewelry industry in Pandora.



Commercial Consul
Royal Danish Consulate General Shanghai

Jesper Halle has extensive knowledge in retail, franchise, and distribution within B2B and B2C. Jesper is the Head of Ecommerce and Design at the Danish Trade Council in China. He also has many years of experience from executive positions in Danish companies with business in China, India, and Asia Pacific.



Nishtha Mehta
Corporate Innovation Coach
CollabCentral

Nishtha Mehta is a lean innovation coach, trainer, and executive change facilitator. She has worked with China, India, and Asia for more than 18 years. Nishtha delivers collaborative leadership and digital innovation capabilities for corporate workplaces with the purpose to manage uncertainties and co-create new business/service model innovation and intrapreneur culture.



Olivia Plotnick Founder Wai Social

Olivia Plotnick is a social media enthusiast with a strong passion in how brands connect with audiences on today's most powerful digital platforms, especially in China. Olivia has helped brands of various sizes from numerous industries develop and execute successful social media marketing, specializing in WeChat. Olivia founded Wai Social in 2019, a boutique social media marketing agency.



**Bryce Whitwam**Adjunct Instructor of Marketing NYU
Shanghai

Bryce Whitwam is a 25-year veteran of marketing communications and is one of Asia's pioneers in non-traditional advertising. Fluent in Mandarin, Bryce's China career has included senior positions at Ogilvy, Lowe, Nielsen, and MRM//McCann China. He is currently Adjunct Instructor of Marketing at NYU Shanghai.



Celine Ong General Manager Elitz Marketing Consultancy/Rimagine

Celine Ong has more than 23 years of experience working for FMCG brands, media companies, internationally renowned asset management firms in the consumer-centric industry. Celine is a seasoned omni-channel media and marketing expert with an international perspective. Her expertise includes how to leverage digital channels to drive brand exposure in the Chinese market.



Charlene Ree CEO EternityX

Charlene Ree has two decades of experience in digital advertising. Charlene is an established digital trailblazer and a growth-centric serial entrepreneur. She is currently the founder and chief executive officer of EternityX Marketing Technology Limited, China's acclaimed AI marketing technology platform empowering global brands to connect and convert Chinese consumers.

